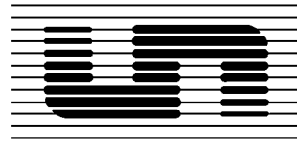




Underwriting Manager  
 DORAN EXCESS UNDERWRITERS, INC.  
 PO Box 1417  
 Mechanicsburg, PA 17055-1417  
 800/553-6739 717/920-5230 Fax: 717/920-5231  
 e-mail: mail@doranxs.com



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**PETROLEUM BUSINESS QUESTIONNAIRE**

Agency Name: \_\_\_\_\_

1. Identify the number and premium of petroleum-related accounts: (for multiple operation accounts use main operation)

	<u>GL &amp; Specialty Premium Volume</u>	<u>Number of Accounts</u>
Oil or Gas Exploration – Lease Development/Lease Operator	_____	_____
Non-Operating Working Interest	_____	_____
Servicing Contractors – surface work	_____	_____
Servicing Contractors – below ground	_____	_____
Drilling or Work-Over contractors	_____	_____
Oil/Gas Pipeline Construction/Operation	_____	_____
Oil/Gas Transportation – ground	_____	_____
Oil/Gas Transportation – water	_____	_____
Oil/Gas Storage	_____	_____
Oil/Gas Refineries	_____	_____
Offshore Operations – Platforms/Servicing	_____	_____
Transport	_____	_____
Drilling Mud and Chemical Supply Companies	_____	_____
Other (Specify):	_____	_____

2. Provide the following information for the top 3 carriers/brokers used for petroleum coverages.

<u>Carrier</u>	<u>Direct Access?</u>	<u>Premium Volume</u>	<u>Years Represented</u>
_____	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____	_____
_____	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____	_____
_____	<input type="checkbox"/> Yes <input type="checkbox"/> No	_____	_____

<u>Broker/Agency</u>	<u>Premium Volume</u>	<u>Carrier</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

3. Does the agency have binding authority for any petroleum related accounts?     Yes     No
4. Does the agency write Jones Act of USL&HW Coverage?     Yes     No
5. Does the agency have a written and audited procedure for obtaining signature of client which confirms pollution exclusions and unique coverage forms have been explained?     Yes     No

6. List agency staff who handle petroleum related accounts along with petroleum experience.

<u>Name</u>	<u>Years of Petroleum Experience</u>
_____	_____
_____	_____
_____	_____
_____	_____

Date: \_\_\_\_\_

Signature - Authorized Representative: \_\_\_\_\_  
 Please Print Name and Title: \_\_\_\_\_

