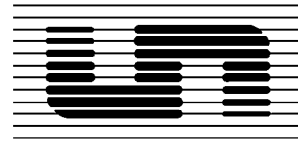




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WET MARINE SUPPLEMENTAL QUESTIONNAIRE

1. Provide the Annual GWP for the following classes:

	Annual GWP	No. of Policies
Ocean Marine - Comm. Hull	\$ _____	_____
Ocean Marine - Comm. Cargo	\$ _____	_____
Ocean Marine - Private	\$ _____	_____
Marine Operators Legal	\$ _____	_____
Cargo	\$ _____	_____
Boat Dealers	\$ _____	_____
Other (specify) _____	\$ _____	_____
Total Annual GPW	\$ _____	

2. Commercial coverage provided:

	Account P&I	Hull	Distance Traveled Offshore	Highest Limit	Highest Value
Ocean Cargo Carriers _____ %	_____	_____	_____	\$ _____	\$ _____
Tug Boats _____ %	_____	_____	_____	\$ _____	\$ _____
Dredges _____ %	_____	_____	_____	\$ _____	\$ _____
Fishing Boats _____ %	_____	_____	_____	\$ _____	\$ _____
Barges _____ %	_____	_____	_____	\$ _____	\$ _____
Crew Boats _____ %	_____	_____	_____	\$ _____	\$ _____
Tankers _____ %	_____	_____	_____	\$ _____	\$ _____
Cruise Ships _____ %	_____	_____	_____	\$ _____	\$ _____
Other (specify) _____ %	_____	_____	_____	\$ _____	\$ _____

TOTAL MUST EQUAL 100 %

3. What percentage of your accounts do you place: Builders Risk _____% War Risk _____%
4. Please provide the following for non-wet marine policies which relate to wet marine operations such as products liability for manufacturers and workers compensation:

Type	Annual GPW	No. of Accts
_____	\$ _____	_____
_____	\$ _____	_____
_____	\$ _____	_____

5. Provide the following for the Ocean Marine-Private business your agency places:

	Highest Limit	Highest Value		Highest Limit	Highest Value
Sail _____ %	\$ _____	\$ _____	Pleasure _____ %	\$ _____	\$ _____
Yacht _____ %	\$ _____	\$ _____	Other _____ %	\$ _____	\$ _____

6. For carriers in which your agency **directly** places Wet Marine coverages, please provide the following:

Carrier	Coverages Placed	Annual GWP	Loss Ratio	Yrs Rep'd
_____	_____	\$ _____	_____	_____
_____	_____	\$ _____	_____	_____
_____	_____	\$ _____	_____	_____

7. Do you represent any of the preceding companies as an agent? Yes No
 What are the maximum limits you may bind? Liability \$ _____ Hull \$ _____
 Describe agency procedures and attach forms used to bind wet marine coverage: _____

8. Do you act as a loss adjuster in the event of a claim? Yes No

9. Provide a description of your office procedures for this business. Attach résumés of personnel involved:

10. Does the agency write Jones Act coverages? Yes No If yes, what is the minimum limit of liability recommended to the insured: \$ _____

11. Does the agency write L.S.H.W. coverage? Yes No If yes, attach a detailed description of the procedures to survey accounts for exposure. Provide the following for risks with L.S.H.W. coverage.

Class of Risk	# of Accounts
_____	_____
_____	_____
_____	_____

12. Does the agency write coverages for vessels subject to operations in Mexican territorial waters? Yes No
(If yes, attach a description of procedures to comply with Mexican insurance requirements)

13. Does the agency place cargo coverage? Yes No
If yes, is the insured provided blank certificates of insurance? *(If yes, attach a description of the procedures to control the issuance of these certificates)* Yes No

14. Does the agency conduct vessel surveys or hull appraisals? *(If yes, attach a description of the procedures and forms used for such)* Yes No

15. Does the agency place coverage for risks involved in the transportation of oil drilling rigs or petroleum products? Yes No
(If yes, attach a description of the operations of each account, coverages placed, limits and premium volume)

16. Describe agency procedures to notify insureds of the territorial limits on wet marine policies. _____

17. If the majority of your marine business is written on a single vessel or fleet, please describe that vessel or fleet and its activities. _____

Name of Agency: _____

Signature - Authorized Representative: _____ Date: _____

Please Print Name and Title: _____